

Position: Manager, Gas Detection
Reports to: Vice President, Business Development
Location: Cambridge, ON
Web Address: www.crwall.com

Company Overview

Our goal is simple, make our customers and team better.

CR Wall is the preferred supplier of measurement, regulation, operations and safety products for the Canadian Gas Energy Industry. Across Canada, customers choose CR Wall because of the knowledge, experience and quality products we represent. Our commitment to innovation ensures our customers have the right products and services designed to improve performance, increase safety, minimize training, lower costs, protect the environment and enhance daily operations.

Position Summary

As we experience growth across our regions, CR Wall Energy Services, a CR Wall company, is seeking an individual to lead our Gas Detection Business Unit. Reporting to the VP of Business Development, the successful candidate will be responsible for creating and implementing strategies to reach identified target markets. Additional responsibilities include:

- Development & execution of related business plan
- Meet goals that contribute to the overall success of the organization
- Train, mentor and manage the gas detection team including service operations
- Key account sales / sales support
- Understand and meet the needs of all customers as well as addressing the concerns of various stakeholders including partners & affiliated organizations

The successful candidate will display excellent customer service, be highly motivated and have a strong technical competency in all aspects of gas detection.

Education

Electronics, Instrumentation, Controls, Electrical Engineering technology. May consider related trade designation with the right combination of experience.

Experience

Minimum of 3-5 years Gas Detection experience. Experience in the natural gas or oil and gas industry is ideal. Experience managing a related department, division or business unit is preferred.

Skills

- Excellent communication skills
- Advanced Excel skills
- SAPB1 & CRM experience an asset

Other

- Position will require 25 – 40% travel
- Our culture requires you to be a team player, problem solver, continuous learner, customer focused and having a positive attitude. Candidates must possess a valid driver's license and good driving record as well as valid passport. All team members must meet requirements to travel on public transportation and to travel internationally.

Our Commitment

CR Wall is committed to building an environment that values diversity, equality and inclusion. We ensure equal opportunity for all applicants and encourage people of all visible minorities and racialized people, including Indigenous applicants, and those of any religion, sex, age, disability, sexual orientation, gender identity or expression to apply.

If you are interested, please submit your resume and cover letter. Thank you!

Apply Today @ crwall.com/careers or submit your application to careers@crwall.com