



Position: Territory Manager
Reports to: Vice President, Sales & Customer Service
Location: Home Office Based in MB or SK (Alberta Optional)
Web Address: www.crwall.com

Company Background:

Our goal is simple, make our customers better.

CR Wall is the preferred supplier of measurement, regulation, operations and safety products for the Canadian natural gas industry. Customers choose CR Wall because of the knowledge, experience and quality products we represent. Our commitment to innovation ensures our customers have the right products and services designed to improve performance, increase safety, minimize training, lower costs, protect the environment and enhance daily operations.

As we experience rapid growth, CR Wall is seeking a Territory Manager for the regions of Manitoba & Saskatchewan. The successful candidate will be responsible for selling and supporting components and solutions for natural gas applications including gas midstream, gas distribution and the industrial market in both Saskatchewan and Manitoba. This role requires strong technical competency in all aspects of gas systems. Our customer-focused approach combined with our explosive growth requires both excellent account management and the drive to 'hunt' and close new business.

Education:

Post-Secondary Education with a Technical background. May also consider related trade designations with the right combination of experience.

Experience:

Minimum of 5 years experience in a technical sales role in the natural gas or oil & gas industries. Natural gas pipelines and/or gas distribution systems preferred. Gas piping/systems design or gas system operations experience is an asset.

Skills:

- Excellent communicator
- Advanced Excel skills
- SAP & CRM experience an asset

Other:

- Position will require 50% travel (Domestic & some International)
- Our culture requires you to be a team player, problem solver, continuous learner, customer focused and having a positive attitude. Candidates must possess a valid driver's license and good driving record as well as valid passport.